



COMPANY PROFILE SCHNELL MEDICAL - 2023

OUR HISTORY

Schnell Medical was founded in 1989 as a service company for autotransfusion and blood management. The company has constantly developed its market share and has become one of the leading distributors in Switzerland for Cardiac Surgery, Cardio Pulmonary and Vascular Surgery Products.

OUR SERVICE

Our customers are essential for our success; therefore we have committed ourselves to the best possible customer service and distribute high quality products. To achieve these goals Schnell Medical maintains a local warehouse in Switzerland, it is fully self-financed and supports customers as well as employees to join congresses, further educations and charity missions. To guarantee a very high medical competence, our field staff are all certified with medical education, such as nursing or perfusionist and have worked in these fields for many years.

SWISS REPRESENTATIVE (CH-REP)

Since 2021 the new regulatory in Switzerland came in place, every manufacturer that produce medical equipment outside of Switzerland and want to sell this products in the Swiss market, needs a Swiss Representative. Schnell Medical is a certified and registered CH-REP and offers this service to our partners and also for third parties.

OUR COMPETENCE

Schnell Medical has a wide product range and has products available for different kinds of medical fields. But our heart belongs to the patient's heart and all about blood management.

These are our core fields:

- Cardiopulmonary
- Cardiac Surgery
- Cardiology
- Laparoscopic Surgery
- Vascular Surgery
- General Surgery
- Colorectal Surgery
- Anesthesia
- Radiology
- Pain treatment

All members of our sales team are clinical specialists in their field. They do not only sell the product, but are also able to instruct and consult clients to find the best individual solution.

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OUR PRODUCTS

Whenever there is a demand for a product, we try our utmost best to supply and deliver. Especially in our key markets, we offer a complete product range of high quality products to our customers.

We sell the following product categories in our key markets:

Oxygenators	Vascular Harvesting System
Tubing Sets	Cardiac Biopsy Forceps
ECMO Solutions	Cardiac Stabilizer
Laparoscopic Products	Acute Pain Management
Cannulas	Conductor Guidewire
Autotransfusion Products	CentriMag® and PediVAS® Blood Pump
Radiation Protection	CentriMag® System
Introducer Sets	Endoractor
Hemostatic Products	Water Circuit Disinfection Device
Light Sources	
Headlights	

OUR PARTNERS

Schnell Medical has interest in long-term partnerships with suppliers. We represent brands, which support us with good product training, marketing documentation and clinical trials. The following suppliers represent some of our closest partners:

Sunoptic Surgical®	Jomdd
Abbott	MundoMed
Bisping	Alesi
LivaNova (Sorin)	Revolution
Avanos	ECM
HMT	pro aqua
Infab	Merit Medical
Peter Pflugbeil GmbH	Terumo
Bard	Galt Medical
MedFact	Neochord
Fiab	Chalice
Maslanka	Freelife

In order to get a better idea of our product portfolio, please visit our website: www.schnell-medical.ch
For any further information please do not hesitate to contact us.

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